

JSC BANK FOR FOREIGN TRADE OF VIET NAM

Address: 198 Tran Quang Khai street, Ha Noi
 Business Registration No. 0100112437,
 8th revision dated 01st August 2013

SOCIALIST REPUBLIC OF VIETNAM**Independence - Freedom – Happiness**

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*Hanoi, April 8, 2014***PROPOSAL TO THE GENERAL SHAREHOLDERS' MEETING***(Re: On the approval of the profit distribution plan in 2013)*

- Pursuant to prevailing regulations and guidance of the ministries and agencies on financial accounting;
- Pursuant to Charter on the Organization and Operation of the Joint Stock Commercial Bank for Foreign Trade of Vietnam (“Vietcombank”) approved by the Annual General Meeting on 25 April 2013 according to the Resolution No 06/TN2013/NQ-DHDCD;
- Pursuant to Resolution of the 6th Annual General Shareholders’ Meeting in 2013;
- Pursuant to the audited financial statements of Vietcombank for the year 2013 and the appraisal of the results of financial statements for the year 2013 of the Supervisory Board,

The Board of Directors of Joint Stock Commercial Bank for Foreign Trade of Vietnam would like to propose that the General Shareholders’ Meeting approves the following profit distribution plan in 2013 as follows:

Unit: VND million

1	Profit after tax in 2013	4,273,245
2	Profit adjustments according to the State Audit’s reports for the year ended 31 December 2012	(6,214)
3	Profit after tax for distribution [(1) + (2)]	4,267,031
4	Allocation to additional charter capital reserve fund [(3) x 5%]	213,352
5	Allocation to financial reserve fund[(3) x 10%]	426,703
6	Allocation to bonus and welfare fund (three-month salary)	685,677
7	Dividend payments (Chartered capital x 12%)	2,780,901
8	Undistributed profit, after tax, allocation to reserves and dividend payment [(3)-(4)-(5)-(6)-(7)]	160,398

**ON BEHALF OF THE BOARD OF DIRECTORS
 CHAIRMAN**

Nguyen Hoa Binh